Training & Certification (T&C) Credit Purchasing Program

ThunderCat Technology is a Service-Disabled Veteran Owned Small Business that delivers technology services and solutions to government organizations, educational institutions, and commercial companies. ThunderCat brings an innovative approach to solving customer problems in and around the datacenter.

ThunderCat, an SDVOSB with multiple contract vehicles, holds industry specific certifications and provides industry leading resources to help federal and commercial customers achieve their mission.

Our results-oriented consultative approach and a creative ideology provide immediate value to customers. We are active with various veterans' charities and are founded and owned by a combat wounded veteran who truly believes in giving back to the community.

At a Glance

ThunderCat's ThunderCat Training Credit capability (TTC) provides a flexible way to acquire training and certification services from either single or multiple vendors in the form of Thundercredits.

Thundercredits are denominated in ThunderCat transacting currencies and deposited as a Fund Balance within a customer's TTC Portal Account. Using this self-service dashboard, a customer can redeem available Thundercredits for any training and certification services listed in the the ThunderCat portfolio of providers.

Customers have the option of purchasing Thundercredits through prepaid or monthly commitment options. Customers select the monthly option if preference is to receive a charge on your AWS monthly invoice in-arrears for actual Thundercredit usage. Alternatively, a prepaid option to purchase discounted Thundercredits up-front and burndown as used is available.

TTC provides a flexible and cost-effective option to redeem Thundercredits for training and certification services through a single SKU while paying for what is used or consumed. Whether making smaller, transactional purchases or larger, strategically planned investments, the program is capable of fitting the needs of our private and public sector customers.

Program Features

• **Two ways to buy:** Select the prepaid option to purchase discounted Thundercredits up front and burndown as used. Select the monthly option to receive a monthly billing invoice.

• **Self-service dashboard:** Submit on-demand redemption requests for training and certification services with an email request to: awsmarketplace@thundercat-tech.com

• **Centralized or decentralized management:** Allows customers to allocate Thundercredits to different departments, projects, and users.

• **Scale with ease:** Easily purchase Thundercredits at any time to meet the changing needs of the organization.

• **Price transparency:** Easily track the MSRP costs of training and certification services against the currency-denominated fund balance.

• **Flexible spending:** Redeem Thundercredits to pay for recurring usage and consumption costs, add-ons and renewals for existing consumptions, or new training products or services.

Program Benefits

• **Access to the latest training:** Flexibility in evaluating, buying and consuming training and certification services from leading vendors through a centralized purchasing program.
• **Streamlined funding:** Use available balance to rapidly acquire new training and certification services and to cover the recurring costs of services – all without the hassle of procuring monthly purchase orders.
• **Future-proofed value:** Redeem Thundercredits for any training and certification services in our existing portfolio, including training and certification services as they become available.
• **Add a new provider:** We are constantly adding new providers to our portfolio and welcome your request at any time.
• **Monthly reporting:** ThunderCat will track monthly usage from the various provider's training and certification services as they are consumed and provide a monthly remaining balance summary.
• **Rollover unused balances:** Remaining Thundercredits carry over from month to month and do not expire – merely consume the remaining balance as required, helping to reduce any potential waste of funds.
• **Valuable discounts:** Leverage enterprise-wide buying power and receive volume discounts from the partner of choice based on the actual quantity and duration of the training and certification services consumed.

aws

Program Process

Enrollment

Any customer with an AWS account can request access to the ThunderCat Training Credit capability.

Initial Purchase

AWS Customers can obtain Thundercredits by submitting an email request to awsmarketplace@thundercattech.com. A single unit of the Thundercredits SKU represents a corresponding value that is based on the applicable price list for the purchase. A single unit of the Thundercredits SKU represents $1 USD MSRP. All prices are MSRP. Customers can order the Thundercredits SKU in multiple quantities to accommodate their specific needs and budget.

ThunderCat will create an AWS Marketplace Private Offer (MPPO) for the AWS Account number provided in the amount of the request.

Top-Off Order: A customer may increase their TTC Fund Balance at any time and by any quantity within the TTC Service Term, by purchasing additional Thundercredits. Additional Thundercredits purchases will always increase an existing TTC Fund Balance.

ThunderCat will create an additional AWS Marketplace Private Offer (MPPO) for the AWS Account number provided in the amount of the new request.

TTC Monthly

Under the TTC Monthly option, customers commit to spending a minimum monthly amount for a specific product or service. The number of monthly Thundercredits available for use by customers shall be invoiced each month by the greater of: (i) the TTC Monthly commitment (even if actual usage reported is lower than that amount); and (ii) the points consumed by customer based on actual usage of cloud products or services, as documented in the corresponding vendor usage reports.

Example:

A TTC Fund Owner requiring available training and certification services with a value of $36,000 USD (MSRP) over 12 months can submit a TTC Prepaid request for 36,000 units of Thundercredits. This results in a Fund Balance of $36,000 USD ($1 x 36,000 = $36,000 Thundercredits). Under the TTC Monthly option, the same customer would commit to purchasing $3,000 in Thundercredits each month for 12 months by submitting an intial request for 3,000 Thundercredits. After the Marketplace Offer has been accepted.

TTC Prepaid

Under the TTC Prepaid option, customers pay upfront for Thundercredits that can be redeemed over time for any available cloud products or services listed in the Eligibility Matrix. Once Thundercredits are redeemed and deposited in a Vendor Fund Balance, they cannot be redeemed for a different vendor and are subject to the vendor's usage guidelines.

Eligible Products and Features

Customers may redeem Thundercredits for a broad range of training and certification services. ThunderCat will continuously add to the list of eligible training and certification services soon after new services become generally available.

Discounts

Customers may receive discounts on the purchase of Thundercredits. Regardless of the purchase price of the Thundercredits, the Fund Balance will always reflect the MSRP value of the credits in ThunderCat transacted currencies. Additional discounts are available when Thundercredits are redeemed for a vendor specific product or service with a multi-year term or with a higher minimum monthly commitment. These discounts are in the form of lower redemption values for the product or service when compared to the same service with a 1-month term that is paid monthly. For example, the monthly cost of a service with a 12-month term is usually lower than the monthly cost of the same service with a 1-month term.

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Contract Information – GSA Schedule: GS-35F-0530U | SEWP Prime: NNG15SD26B and NNG15SC92B | DHS First Source II: HSHQDC-13-D-00002 | NAICS: 423430, 541519 | CAGE Code: 50WM7 | UEI: UER4AJLUB8D5