

1. Please list your minimum discounts for the following Product Categories and Manufacturers. Additional product categories and manufacturers may be added.

Product Category	MFR	Minimum Discount % off List
<b>Servers</b>		
	Dell	25%
	Hewlett-Packard	32%
	Fujitsu	NA
	Cisco	55%
<b>Network Hardware</b>		
	Aruba	21%
	Arista	7%
	Juniper	45%
	Cisco	41%
	F5 Networks	8%
	Gigamon	6%
	Palo Alto	5%
<b>Telecom Equipment</b>		
	Polycom	NA
	Cisco	41%
<b>Data Storage</b>		
	Dell	30%
	EMC	30%
	Fujitsu	NA
	NetApp	20%
	Nutanix	7%
	Pure Storage	45%
	HPE	32%
<b>Desktop Computers</b>		
	Dell	15%
	Apple	NA
	Hewlett-Packard	4%
	Lenovo	6%
<b>Laptop Computers</b>		
	Dell	15%
	Apple	NA
	Hewlett-Packard	4%
	Lenovo	6%
	Panasonic	5%
<b>Tablet Computers</b>		
	Apple	NA
	Microsoft	1%
<b>Printers</b>		
	Hewlett-Packard	4%
	Dell	32%
<b>Monitors</b>		
	NEC	5%
<b>I/O Devices</b>		
	Logitech	3%
<b>Projectors</b>		
	Epson	3%
	NEC	3%
<b>Cables</b>		
<b>Software</b>		
	Acquia	8%
	Adobe	2%
	Akamai	15.00%
	Arista	7%
	AWS	5%
	Box	10%
	CA Technologies	5%
	CheckMarx	10%
	Citrix	9%
	Cylance	6%
	DocuSign	8%
	Elastic	2%
	FireEye	6%

We can source but will depend on distribution

	Forescout	7%
	Google	5%
	Granicus	7%
	Infoblox	8%
	Kofax	6%
	Linkedin	5%
	McAfee	20%
	Microfocus	5%
	Microsoft	2%
	New relic	3%
	Nutanix	7%
	Okta	15%
	Proofpoint	5%
	Rapid 7	3%
	Recorded Future	10%
	RedHat	6%
	RSA	6%
	Salesforce	5%
	SAP	10%
	Secureworks	5%
	ServiceNow	5%
	Skybox	5%
	Solarwinds	5%
	Splunk	4%
	Symantec	15%
	Tableau	5%
	Tanium	10%
	Tenable	5%
	UiPath	5%
	Varonis	4%
	vbrick	20%
	Veeam	5%
	Veritas	10%
	VMWare	19%
	Zscaler	15%
<b>Other</b>		
	Pentax	0%
	Rubrick	0%
	Applied Data Systems	0%
	Bright	0%
	Intel	0%
	Mellanox	0%
	APC	0%
	Quantum	0%
	Career Builder	0%
	Sophos	0%
	Box Inc.	0%
	CityBase	0%
	IBM	0%
<b>Hardware Maintenance</b>		2%
<b>Software Maintenance</b>		2%

\* Will vary greatly depending on MFR and reseller of record

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2. Please list your hourly rates for the following professional services: Additional services may be added.

Services	Approx Annual VHEPC Spend Amount	Hourly Rate
Project Manager	\$800,000	\$116.00
Project Trainer	\$1,250,000	\$211.59
Systems Engineer	\$500,000	\$220.00
Network Engineer	\$500,000	\$203.13
Software Developer	\$350,000	\$217.01
Computer Technician	\$350,000	\$190.00
Senior Implementation & Configuration Manager	\$500,000	\$263.17
Professional Services Engineer	\$500,000	\$305.00
Project Manager (InfoBlox)	\$500,000	\$310.00
Professional Services Engagement (InfoBlox)	\$500,000	\$320.00

3. Please list your MAXIMUM Mark-Ups:

Value Added Reseller	%
Hardware Maximum Mark-Up	20%
Software Maximum Mark-Up	20%
Services Maximum Mark-Up	20%

**Instructions:**

1. Please provide list price, discount, and net price for all items
2. If you have the exact match of an item in your catalog, it must be included in the submission.
3. All fields in Columns E through O must be populated for quoted items. In Column E, designate whether the quoted item is an Exact Match or Technical Equivalent
4. If you do not carry an exact match of a product, a technical equivalent may be offered; please provide price quotes in the same columns
5. If you do not carry an exact match or technical equivalent, enter "N/A" in column E.

VHEPC ITEMS				PROPOSED OEM											
Number	Manufacturer Part Number	Manufacturer	Item Description	Item Type (Exact Match or Technical Equivalent)	Product Category	Respondent SKU or Catalog Number	Manufacturer Part Number	Manufacturer	Product Description	UOM	List Price	Discount %	VHEPC Net Price	Notes	
1	65301106AE01A00	Adobe	ADO EDU ACROBAT PRO 2017					Adobe			#N/A	#N/A	-		
2	D60CX-60N4-T1-S	Advanced Media Services (ADM)	AMS DAKOTASTOR 4U 2XES-2620V4 8XBGB (5410689)					Advanced Media Services (ADM)			#N/A	#N/A	-		
3	AT-DG2	Airtame	Airtame 2 Wireless HDMI Adapter					Airtame			#N/A	#N/A	-		
4	AP7900B	APC	APC Switched Rack PDU AP7900B power distribution unit					APC			\$788.00	42.00%	\$457.06		
5	AR2400	APC	APC NETSHELTER SV 42U RACK (3036239)					APC			\$1,470.00	41.16%	\$864.89		
6	BE650G1	APC	APC BackUPS 650 650VA 390W 120V NEMA 5-15P Input 5ft Cord (8) 5-15R Outlets					APC			\$127.00	42.32%	\$73.25		
7	SMT2200C	APC	APC Smart UPS SMT2200C UPS 1.98 kW 2200 VA with APC SmartConnect					APC			\$1,320.00	42.08%	\$764.49		
8	SMX120RMBP2U	APC	External Battery Pack - 120 V DC - Sealed Lead Acid - Spill-proof/Maintenance-free - Hot					APC			\$1,190.00	42.14%	\$688.49		
9	SRT3000XLT	APC	APC Smart UPS SRT 3000VA UPS 2700 Watt 3000 VA					APC			\$3,805.00	42.50%	\$2,187.89		
10	SRT5KRMLT	APC	APC SMART-UPS SRT 5000VA RM 208V (3565776)					APC			\$6,685.00	42.45%	\$3,847.26		
11	MD810LL/A	Apple	Apple power adapter					Apple			\$19.00	0.00%	\$19.00		
12	MLA02LL/A	Apple	Apple Magic Mouse 2 - mouse - Bluetooth					Apple			\$79.00	0.00%	\$79.00		
13	MP2G2LL/A	Apple	Apple 9.7-inch iPad Wi-Fi - 5th generation - tablet - 32 GB - 9.7"					Apple			#N/A	#N/A	-		
14	MQD52LL/A	Apple	Apple Magic Keyboard with Numeric Keypad keyboard English US silver					Apple			\$129.00	1.94%	\$126.50		
15	MQUE2AM/A	Apple	Apple Lightning cable - Lightning / USB 2.0 - 1 m					Apple			\$19.00	13.16%	\$16.50		
16	JW184A	Aruba	ARUBA AP-324 DUAL RADIO 802.11N/AC 4X4 MU-MIMO					Aruba			\$1,465.00	32.00%	\$996.20		
17	JW186A	Aruba	ARUBA AP-325 802.11N/AC 4X4 MU-MIMO DUAL RADIO INTEGR					Aruba			\$1,465.00	32.00%	\$996.20		
18	JW801A	Aruba	ARUBA AP-335 802.11N/AC 4X4 MU-MIMO DUAL RADIO INTEGR					Aruba			\$1,780.00	32.00%	\$1,210.40		
19	MB16AC	Asus	ASUS ZenScreen MB16AC LED monitor Full HD 1080p 15.6"					Asus			\$249.00	5.03%	\$236.47		
20	PA248Q	Asus	Asus 24" PA248Q Widescreen LED-LCD Monitor, Black					Asus			\$299.00	4.66%	\$285.06		
21	PCE-AC55BT1	Asus	Asus AC1200 BT 4.2 PCIe mPCIe Wireless Adapter					Asus			\$34.99	3.00%	\$33.94		
22	VE248Q	Asus	Asus 24" VE248C Full HD LED LCD Monitor					Asus			\$139.00	6.01%	\$130.65		
23	3N1MDP2HVD-AX	Axiom Memory	Axiom video adapter - DisplayPort (HDMI / DVI / VGA - Mini DisplayPort (M) to DB-15, HDMI, DVI (F)					Axiom Memory			\$29.00	32.48%	\$19.58		
24	A3L9B0B50-BLU-S	Belkin	Belkin 50R CAT6 Ethernet Patch Cable Snagless RJ45 M M Blue patch cab					Belkin			\$24.99	51.42%	\$12.14		
25	VSW-HDM4X2-4K	Black Box	Black Box 4K HDMI Matrix Switch 4 x 2 video switch rack mountable					Black Box			\$275.35	32.04%	\$187.12		
26	AIR-AP1810W-B-K9	Cisco	Cisco Aironet 1810W IEEE 802.11ac 867 Mbit/s Wireless Access Point - 2.40 GHz, 5 GHz - MIMO Technology - 5-x Network (RJ-45) - PoE Ports - Wall Mountable					Cisco			\$645.00	37.77%	\$401.38		
27	C8300-48U-A	Cisco	Catalyst 8300 48-port UPOE, Network Essentials					Cisco			\$11,050.00	42.00%	\$6,409.00		
28	CP-8821-K9=	Cisco	Cisco IP Phone 8821 - Cordless extension handset - Bluetooth interface - IEEE 802.11a/b/g/n/ac (Wi-Fi) - SIP - 6 lines					Cisco			\$745.00	42.00%	\$432.10		
29	CP850AVRLCD	CyberPower	CyberPower 850VA 510W UPS with AVR, (8) Outlet RJ-11 RJ-45 Coax Tower LCD					CyberPower			\$119.95	19.23%	\$96.88		
30	EC650LCD	CyberPower	CyberPower ECO LCD Series 650VA 390W Simulated Sine Wave Standby Tower UPS (8) Outlets					CyberPower			\$79.95	23.30%	\$61.32		
31	OR2200LCDRTXL2U	CyberPower	CyberPower Smart App Intelligent LCD OR2200LCDRTXL2U UPS 1650 Watt 21					CyberPower			\$649.00	27.11%	\$473.05		
32	210-ACXU	Dell	Dell PowerEdge R730 Server Chassis with up to 8, 3.5" Hard Drives, Software RAID Intel® Xeon® E5-2697 v4 3.3GHz/45M Cache/9.60GT/s QPI/Turbo, HT, 18c/36T (145W) Max Mem 2400MHz 4x 16GB RDIMM, 2666MT/s, Dual Rank RAID 1 for S130 (2 SATA HDDs or SATA SSDs) S130, Software RAID (for Microsoft OS Only) 2x 4TB 7.2K RPM SATA 6Gbps 3.5in Hot-plug Hard Drive					Dell			\$1,550.00	26.95%	\$1,132.34		
33	210-AFLN	Dell	Dell UltraSharp 32 Ultra HD 4K Monitor with PremierColor -UP3216D					Dell			\$1,799.99	37.06%	\$1,133.00		
34	210-AGSS	Dell	Dell UltraSharp 24 Monitor - U2412MDell UltraSharp 24 Monitor - U2412M					Dell			\$339.99	15.88%	\$285.99		
35	57Y2C	Dell	Dell Latitude 7400 - 14" - Core i5 8365U - 8 GB RAM - 256 GB SSD					Dell			\$2,447.53	32.14%	\$1,660.99		
36	210-ALZE	Dell	Dell PowerEdge R440 Server 2.5" Chassis with up to 8 Hot Plug Hard Drives Intel Xeon Silver 4216 2.1G, 16C/32T, 9.6GT/s, 22M Cache, Turbo, HT (100W) DDR4-2400 2666MT/s RDIMMs 4x 16GB RDIMM, 2666MT/s, Dual Rank C2, RAID 0 for HDDs or SSDs (Matching Type/Speed/Capacity) PERC H330 RAID Controller, LP 2x 480GB SSD SATA Read Intensive 6Gbps 512 2.5in Hot-plug AG Drive, 1 DWPD, 876 TBW On-Board Broadcom 5720 Dual Port 1Gb LOM					Dell			#N/A	#N/A	-		
37	SBR25	Dell	Precision 5820 Tower Workstation 3.6 GHz Intel Xeon W 2123 Quad-Core, 16GB of 2666 MHz DDR4 RAM, 512GB 2.5" SATA SSD + 1TB 7200 rpm HDD NVIDIA Quadro P4000 Graphics Card (8GB)					Dell			\$3,894.62	24.18%	\$2,952.99		
38	210-AOZN	Dell	Intel Core i7-8700K, 6 Core, 12MB Cache, 3.7GHz, 4.7GHz Turbo w/ UHD Graphics 630 Windows 10 Pro 64bit English 16GB 2x8GB DDR4 2666MHz UDIMM Non-ECC Radeon Pro WX 3100, 4GB, DP, 2 mDP to DP adapter					Dell			\$1,670.00	17.79%	\$1,372.99		
39	P2217H	Dell	DELL 22IN MONITOR - P2217H (4138020)					Dell			\$229.99	33.48%	\$152.99		

40	5PX1000RT	Eaton Corporation	EATON SPX 1000VA GPH-LCD RK/7WR 2U (2350726)					Eaton Corporation		\$1,035.00	49.21%	\$525.71
41	ASY-0529	Eaton Corporation	Powerware ASY-0529 - UPS battery - 1 x lead acid - for Eaton 9170					Eaton Corporation		\$538.00	47.18%	\$284.19
42	EATS115	Eaton Corporation	EATON EATS 1U 12A 120V 5-15P 8K5-15R (3898517)					Eaton Corporation		\$950.00	33.97%	\$627.29
43	NETWORK-MS	Eaton Corporation	EATON MS NETWORK CARD (2552889)					Eaton Corporation		\$379.00	21.64%	\$296.99
44	PE250744	Edge Storage	EDGE SE847 V solid state drive 250 GB SATA 6Gb/s					Edge Storage		\$31.99	0.00%	\$31.99
45	E970665	Elo Touch Solutions	Elo i-Series ES1515 - all-in-one - Core i5 6500TE 2.3 GHz - 4 GB - 128 GB - LED - 15.6"					Elo Touch Solutions		\$1,920.00	0.16%	\$1,916.99
46	811823201	Epson	Epson Perfection V800 Photo Color Scanner					Epson		\$799.99	1.67%	\$786.64
47	V11H846120	Epson	Epson PowerLite 1286 3LCD projector					Epson		\$1,434.00	49.71%	\$721.23
48	V11H868120	Epson	EPSON LIGHTSCENE EV105 PROJ 2000L (S116591)					Epson		\$2,499.00	0.00%	\$2,499.00
49	V12H004M08	Epson	Epson ELP LM11 medium throw zoom lens 80.6 mm 12:1 1mm					Epson		\$1,899.00	23.64%	\$1,449.99
50	45-273-216	Ergotron	Ergotron StyleView S1 Stand Combo System with Small CPU Holder mounting					Ergotron		\$1,385.00	50.51%	\$685.50
51	PA03770-8005	Fujitsu	Fujitsu ScanSnap iX1500 Color Duplex Document Scanner with Touch Screen					Fujitsu		\$495.00	6.67%	\$461.99
52	JL075A	Hewlett Packard Enterprise	HPE Aruba 3810M 16SFP 2-slot Switch - Switch - L3 - managed - 16 x 10 Gigabit SFP - rack-mountable					Hewlett Packard Enterprise		\$12,125.00	32.00%	\$8,245.00
53	JL084A	Hewlett Packard Enterprise	HPE Aruba - Network stacking module 4					Hewlett Packard Enterprise		\$1,155.00	32.00%	\$785.40
54	JL087A	Hewlett Packard Enterprise	HPE Aruba X372 - Power supply - hot-plug / redundant - AC 110-240 V - 1050 Watt - for HPE Aruba 2930M 24, 2930M 48G, 3810M 48G					Hewlett Packard Enterprise		\$985.00	30.00%	\$689.50
55	JL322A	Hewlett Packard Enterprise	HPE Aruba 2930M 48G PoE 1-Slot - Switch - L3 - managed - 44 x 10/100/1000 [PoE] 4 x combo Gigabit SFP - rack-mountable - PoE [1440 W]					Hewlett Packard Enterprise		\$6,660.00	32.00%	\$4,528.80
56	JL323A	Hewlett Packard Enterprise	HPE Aruba 2930M 40G 8 HPE Smart Rate PoE 1-slot Switch - Switch - L3 - managed - 36 x 10/100/1000 [PoE] 4 x combo Gigabit SFP [PoE] 8 x 1/2.5/5/10GBase-T [PoE] - rack-mountable - PoE (1440 W)					Hewlett Packard Enterprise		\$9,830.00	32.00%	\$6,684.40
57	JL325A	Hewlett Packard Enterprise	HPE Aruba - Network stacking module 2 - for HPE Aruba 2930M 24 Smart Rate PoE 1-Slot					Hewlett Packard Enterprise		\$1,070.00	32.00%	\$727.60
58	JX974A	Hewlett Packard Enterprise	HPE Aruba AP-367 (US) - Wireless access point - Wi-Fi - Dual Band					Hewlett Packard Enterprise		\$1,360.00	32.00%	\$924.80
59	4P723UTMBA	HP	HP EliteDesk 800 G4 3.2GHz Core i7 16GB RAM 512GB hard drive					HP		\$2,254.00	18.58%	\$1,835.10
60	4CB31UTMBA	HP	HP SB EliteDesk 800 G4 DM Core i5 8500T 8GB RAM 1TB Win 10 Pro					HP		\$984.00	8.00%	\$813.28
61	CSF93AMBGI	HP Inc Printers	HP LASERJET PRO M402N (3826576)					HP Inc Printers		\$269.99	0.00%	\$269.99
62	CE712AMBGI	HP Inc Printers	HP LaserJet Professional CP5225dn 20 ppm Color Laser Printer					HP Inc Printers		\$2,125.00	12.05%	\$1,868.99
63	CFD69AMBGI	HP Inc Printers	HP LJ ENTER 700 M7252x (3018722)					HP Inc Printers		\$6,931.33	55.58%	\$3,078.99
64	1FH747AMBGI	HP Inc.	HP Promo 23.8" E243 Full HD LED-LCD Monitor, Silver					HP Inc.		\$179.00	15.97%	\$150.41
65	4BVB3UTMBA	HP Inc.	HP SB EliteDesk 800 G4 SFF Core i7 8700 16GB RAM 512GB Win 10 Pro					HP Inc.		\$1,284.00	8.00%	\$1,181.28
66	4CB17UTMBA	HP Inc.	HP SB EliteDesk 800 G4 DM Core i7 8700T 16GB RAM 512GB Win 10 Pro					HP Inc.		\$1,144.00	8.00%	\$1,052.48
67	MOP35AMBGI	HP Inc.	HP LaserJet Managed E60065dn Printer					HP Inc.		IN/A	IN/A	-
68	N3114A8RABA	HP Inc.	HP ProDisplay P240va LED monitor Full HD 1080p 23.8 Smart Buy					HP Inc.		IN/A	IN/A	\$659.99
69	835955-821	HPE Server and Accessorie (CPR)	HPE 16GB 2RX8 PCA-2666V-R SMART KIT (4708375)					HPE Server and Accessorie (CPR)		\$599.00	75.00%	\$149.75
70	815098-821	HPE Server Distribution (HP9)	HPE 16GB 1RX4 PCA-2666V-R SMART KIT (4727301)					HPE Server Distribution (HP9)		\$529.00	79.00%	\$111.09
71	868818-821	HPE Server Distribution (HP9)	HP 480GB SATA 6G RI SFF 3C D5 S5 (S279377)					HPE Server Distribution (HP9)		\$459.00	30.00%	\$321.30
72	867961-821	HPE Server Distribution (HP9)	HPE ProLiant DL360 Gen10 3106 85W 1P 16G-2R S100 8SFF 1x500W Entry Server HPE ProLiant DL360 Gen10 entry rack server with one Intel® Xeon® 3106 processor, 16 GB memory, 8 small form factor drive bays and one 500W power supply					HPE Server Distribution (HP9)		\$3,098.00	55.32%	\$1,384.11
73	99HANW001-00	HTC (HTC)	HTC VIVE PRO HMD W/KIT (5037789)					HTC (HTC)		\$1,399.00	0.00%	\$1,399.00
74	IDMB-334133B	iD Technologies	iD TECH MiniMag II magnetic card reader USB keyboard wedge					iD Technologies		\$128.00	43.76%	\$71.99
75	TPX-10-SR-50-50	Nxia (IXA)	IXIA NETOPTICS FLEX TAP FIBER 10G SR (3510722)					Nxia (IXA)		\$769.00	20.00%	\$615.20
76	7510-409	JABRA	Jabra SPEAK S10+ UC - USB VoIP desktop hands-free					JABRA		\$179.95	0.00%	\$179.95
77	J1-20-1500	JACO (JCC)	JACO ONE LCD CART W/LIFE IRONS00 PWR (4036060)					JACO (JCC)		IN/A	IN/A	-
78	2001020100	JAMF Software	JAMF PRO with Jamf Cloud for Mac OS - subscription license (annual) - 1 device					JAMF Software		IN/A	IN/A	-
79	2001020200	JAMF Software	JAMF PRO - subscription license (1 year) - 1 device					JAMF Software		IN/A	IN/A	-
80	K33374LUS	Kensington	Kensington Wireless Presenter with Laser Pointer					Kensington		\$49.99	21.40%	\$39.29
81	STFD4000400	Lacie	Lacie 4TB Porsche Design USB 3.1 Mobile Hard Drive					Lacie		\$149.00	0.00%	\$149.00
82	20H0000IUS	Lenovo	Lenovo ThinkPad X1 Carbon - 14" - Core i7 7600U - 16 GB RAM - 512 GB SSD					Lenovo		IN/A	IN/A	-
83	20KH002RUS	Lenovo	Lenovo TopSeller ThinkPad X1 Carbon G6 Core i7 8650U 1.9GHz 16GB 512GB PCIe ac BT FR 2xWC 14" WQHD W10P64					Lenovo		\$2,259.00	6.60%	\$2,109.93
84	20LH000XUS	Lenovo	Lenovo TopSeller ThinkPad X380 Yoga Core i7 8550U 1.8GHz 16GB 256GB PCIe ac BT FR WC 13.3" FHD MT W10P64					Lenovo		IN/A	IN/A	-
85	20QD000QIUS	Lenovo	Lenovo TopSeller ThinkPad X1 G7 Core i7 16GB 1TB W10P 3YR					Lenovo		\$2,339.00	6.60%	\$2,184.65
86	40AC01315US	Lenovo	Lenovo Thunderbolt 3 Dock for ThinkPad					Lenovo		\$309.99	23.86%	\$236.02
87	920-002416	Logitech	Logitech MK710 Wireless Keyboard Mouse Set					Logitech		\$99.99	19.01%	\$80.98
88	920-002555	Logitech	Logitech MX550 Wireless Wave Combo					Logitech		\$79.99	19.00%	\$64.79
89	320-006872	Logitech	Logitech MX900 Performance Wireless Combo					Logitech		\$179.99	13.62%	\$155.48
90	960-000764	Logitech	Logitech HD Pro Webcam C920					Logitech		\$79.99	13.61%	\$69.10
91	960-000866	Logitech	Logitech BCC950 ConferenceCam web camera					Logitech		\$299.99	2.96%	\$291.11
92	960-001184	Logitech	LOGITECH PTZ PRO 2 VIDEO CAMERA					Logitech		\$849.99	0.00%	\$849.99
93	960-001257	Logitech	Logitech C920S HD Pro WebCam					Logitech		\$99.99	23.00%	\$76.99
94	913-000014	Logitech	Logitech USB Headset H330 Headset					Logitech		\$39.95	26.61%	\$23.32
95	BL54K16G4D3D0A58	Micron	MICRON 64GB DDR4 3000 UDIMM					Micron		\$327.99	12.76%	\$286.14
96	CT1000MS00SS04	Micron	Crucial 3TB MK500 SATA 6Gb/s M.2 280 Internal Solid State Drive					Micron		\$109.99	6.82%	\$102.49
97	CT16G4RFD4266	Micron	Crucial 16GB PC4-21300 288-pin DDR4 SDRAM RDIMM					Micron		\$93.99	19.42%	\$75.74
98	CT2K16G4S24AM	Micron	Crucial DDR4 32 GB 2 x 16 GB SO DIMM 260 pin unbuffered					Micron		\$149.99	13.03%	\$130.45
99	ZUI-00001	Microsoft	Microsoft Desktop Education - license & software assurance - 1 license					Microsoft		IN/A	IN/A	-
100	ZUI-00003	Microsoft	Microsoft Desktop Education w/Enterprise CAL - license & software assurance - 1 license					Microsoft		IN/A	IN/A	-

101	35Q-00008	Microsoft	Microsoft Surface Ergonomic Keyboard - keyboard - English - North America - alcantara gray							Microsoft			\$129.99	0.00%	\$129.99
102	Q87-07517	Microsoft	Microsoft Vista Professional 2010 - license - 1 PC							Microsoft			#N/A	#N/A	\$1,043.99
103	FXV-00001	Microsoft	M/S SURFACE PRO I5 8GB 256GB W10 (4E534731)							Microsoft			\$2,899.00	1.38%	\$2,858.99
104	FVG-00001	Microsoft	Microsoft Surface Book 2 15 Core i7 8650U 16 GB RAM 512 GB SSD E							Microsoft					
105	FVJ-00001	Microsoft	Microsoft Surface Book 2 15" Touchscreen LCD 2 in 1 Notebook - Intel Core i7 (8th Gen) i7-8650U Quadcore (4 Core) 1.90 GHz - 16 GB LPDDR3 - 1 TB SSD - Windows 10 Pro Creators 64-bit - 3240 x 2160 - PixelSense - Hybrid - silver - NVIDIA GeForce GTX 1050 with 6 GB GDDR5 - Bluetooth - English Keyboard - Front mra/Webcam - 8 Megapixel Rear Camera - IEEE 802.11ac - 2 x USB 3.0 Ports - USB Type-C - 17 Hour Battery Run Time							Microsoft			\$3,299.00	0.00%	\$3,298.99
106	HNM-00001	Microsoft	Microsoft Surface Book 2 - 13.5" - Core i7							Microsoft			\$2,499.00	14.61%	\$2,134.00
107	LB8-00016-EDU	Microsoft	SURFACE PRO I5 8 256 W10 BLACK EDU (5298710)							Microsoft			\$1,299.00	0.00%	\$1,299.00
108	LQJ-00001	Microsoft	Microsoft Surface Pro 6 - 12.3" - Core i7 8650U - 16 GB RAM - 512 GB SSD							Microsoft			\$1,949.00	0.00%	\$1,949.00
109	LQJ-00016	Microsoft	Microsoft Surface Pro 6 Core i7 16GB 512GB Black							Microsoft			#N/A	#N/A	
110	LQT-00001	Microsoft	Microsoft Surface 2 - 13.5" - Core i7 8650U - 16 GB RAM - 512 GB SSD							Microsoft			\$2,249.00	7.07%	\$2,090.00
111	LQT-00038	Microsoft	Microsoft Surface Laptop 2 13.5 Core i7 8650U 16 GB RAM 512 GB SSD							Microsoft			\$2,249.00	0.00%	\$2,249.00
112	NP-P52HL-2	NEC	NEC P52HL-2 - DLP projector - 3D - LAN							NEC			#N/A	#N/A	
113	NP-P525UL	NEC	NEC P525UL 5200 Center Lumen WXGA LCD Laser Entry Installation Projector							NEC			\$3,409.00	28.99%	\$2,420.83
114	V554-AV73	NEC	NEC MultiSync V554 AV73 V Series 55 LED display							NEC			\$2,089.00	23.41%	\$1,599.88
115	GSMA328PA-100NES	NETGEAR (NTG)	NETGEAR MA300-28G-POE+ MGD SWITCH (4069454)							NETGEAR (NTG)			\$2,386.68	28.02%	\$1,717.99
116	XSM4316S-100NES	NETGEAR (NTG)	NETGEAR MA300-8X8F MGD SWITCH (4060131)							NETGEAR (NTG)			\$2,807.87	28.31%	\$2,012.99
117	Q2N68A	NVIDIA	HPE TESLA V100 GRAPHIC CARD - 16 GB HBM2 - DUAL SLOT/SPACE REQUIRED							NVIDIA			#N/A	#N/A	
118	ETLAD60AW	Panasonic Projectors (PP1)	PANASONIC ETLAD60AW REPLACEMENT LAMP (2290079)							Panasonic Projectors (PP1)			\$929.00	59.10%	\$379.99
119	VCQRX4000-PB	PNV Video	NVIDIA Quadro RTX 4000 graphics card Quadro RTX 4000 8 GB							PNV Video			\$1,249.00	32.11%	\$847.93
120	2200-30900-025	Polycom Telephony	POLYCOM SOUNDSTATION IP5000 PHONE (2049388)							Polycom Telephony			\$599.00	51.75%	\$288.99
121	2200-48450-025	Polycom Telephony	Polycom VVX 411 VoIP phone							Polycom Telephony			\$299.00	51.84%	\$143.99
122	DSX2-16	Raritan	Raritan Dominion SX DSX2 16 console server							Raritan			\$2,312.00	21.89%	\$1,805.93
123	RP515-1	Ruckus Wireless (RUK)	RUCKUS 250W POWER SUPPLY / ICK6610 (2630826)							Ruckus Wireless (RUK)			\$500.00	35.13%	\$324.34
124	UN49M5300AFXZA	Samsung Consumer Electronics	Samsung UN49M5300AF 5 Series 49 Class 48 5 Viewing LED TV							Samsung Consumer Electronics			#N/A	#N/A	\$385.99
125	HG43N47DMFXZA	Samsung Digital Signage	Samsung 43 Full HD Non Smart Hospitality LED TV							Samsung Digital Signage			\$389.00	14.66%	\$331.96
126	MZ-76E250E	Samsung Enterprise Storage (SM3)	SAMSUNG 860 EVO 250GB SATA 2.5IN SSD (4934156)							Samsung Enterprise Storage (SM3)			\$83.99	29.00%	\$59.63
127	SM-T380NZSKAR	Samsung Systems	Samsung Galaxy Tab A 2017 tablet Android 7.1 Nougat 16 GB B							Samsung Systems			\$215.99	20.35%	\$173.03
128	S0SSDE60-2T00-GZ5	Sandisk	Sandisk Extreme solid state drive Z TB USB 3.1 Gen 2							Sandisk			\$354.00	14.29%	\$303.41
129	ST300MM0058	Seagate Technology	Seagate EvoS 10E2400 ST300MM0058 hard drive 300 GB SAS 12Gb/s							Seagate Technology			\$135.00	17.87%	\$110.88
130	ST4000NE0025	Seagate Technology	Seagate IronWolf Pro ST4000NE0025 hard drive 4 TB SATA 6Gb/s							Seagate Technology			\$192.00	17.77%	\$157.88
131	ST6000DM004	Seagate Technology	Seagate Barracuda Pro ST6000DM004 hard drive 6 TB SATA 6Gb/s							Seagate Technology			\$267.00	17.66%	\$219.86
132	STR000DM004	Seagate Technology	Seagate 8TB BarraCuda SATA 6Gb/s 3.5" Internal Hard Drive							Seagate Technology			\$254.00	17.61%	\$209.26
133	STEL8000100	Seagate Technology	Seagate 8TB Backup Plus Hub USB 3.0 External Hard Drive							Seagate Technology			\$199.99	16.70%	\$166.59
134	S8ID-7386P-15	Smartboard	SMART Board 7086 interactive display with IQ + SMART Learning Suite + Intel cc (I5) + Win 10 Pro							Smartboard			\$11,599.00	0.00%	\$11,599.00
135	B118-002-UHD-2	Tripp Lite	Tripp Lite 2-Port 4K 3D HDMI Splitter, HDMI 2.0, HDCP 2.2, Ultra HD 4K x 2K Audio/Video, 3840 x 2160 @ 60 Hz, TAA - Video/audio splitter - 2 x HDMI - desktop, rack-mountable, wall-mountable - TAA Compliant							Tripp Lite			\$112.00	47.94%	\$58.31
136	B126-1A1	Tripp Lite	Tripp Lite HDMI Over Cat5/6 Active Video Extender Kit Transmitter Receiver 1080p 200' - Video/audio extender up to 200 ft - for P/N: B110-INT, B122-000-60, B126-110, B126-1A0-WP-1, B126-1A1-WP, B126-1PD-WP-1, P167-000							Tripp Lite			\$272.00	47.94%	\$141.61
137	M100-003-WH	Tripp Lite	Tripp Lite Lightning to USB Sync Charge Cable, White, 1m							Tripp Lite			\$19.46	47.94%	\$10.13
138	OMNIVS1500	Tripp Lite	Tripp Lite UPS 1500VA 940W Battery Back Up Tower AVR 120V USB R11 R145 DSL							Tripp Lite			\$351.00	47.94%	\$182.74
139	P568-003	Tripp Lite	Tripp Lite Ultra HD 4Kx2K High Speed HDMI M/M Digital Video Cable with Audio, Black, 3ft							Tripp Lite			\$11.86	69.81%	\$3.58
140	P568-006-BK-GRP	Tripp Lite	Tripp Lite High-Speed HDMI M/M 4K Cable with Gripping Connectors, Black, 6ft							Tripp Lite			\$14.72	69.77%	\$4.45
141	RS-1215-20	Tripp Lite	Tripp Lite Power Strip 12 Outlet Rackmount Metal 5 20R 15ft Cord 20A 1URM							Tripp Lite			\$98.40	47.94%	\$51.23
142	S53612	Tripp Lite	Tripp Lite Surge Protector Power Strip 120V 12 outlet 15ft cord 36 Length							Tripp Lite			\$98.40	47.94%	\$51.23
143	WD6003F2BX	WD	WD 6TB WD Black SATA 6Gb/s 3.5" Internal Hard Drive - 32MB Cache							WD			\$277.00	17.22%	\$229.31
144	WD8003FFBX	Western Digital (WES)	WD RED PRO 8TB 7.2K SATA 3.5IN HDD (5163313)							Western Digital (WES)			\$371.00	17.22%	\$307.11
145	CT7000/DN	Xerox Printers	Xerox Versalink C7000 DN printer color LED							Xerox Printers			\$1,890.00	22.08%	\$1,472.75
146	DS4308-HCIBU2100AZW	Zebra Enterprise	Zebra DS4308 HC barcode scanner							Zebra Enterprise			\$379.00	16.63%	\$315.99