Systems Engineer-Network

Award winning ThunderCat Technology is a Service-Disabled Veteran-Owned Small Business (SDVOSB) that delivers technology solutions and services to government organizations, educational institutions, and commercial companies. Specifically, ThunderCat is a systems integrator that brings an innovative approach to solving customer problems in and around the datacenter by providing strategies for Data Storage, Networking, Cyber Security, and Cloud Transformations. A proven leader, ThunderCat Technology provides and optimizes technologies from best of breed manufacturers. Clients include DOD, HHS, DHS, VA, Treasury, FBI, State of Virginia, Hawaii Health Systems, and Avery Dennison. http://www.thundercattech.com

ThunderCat's Systems Engineers are responsible for explaining complex technical topics to our clients with varying technical comprehension. Candidates will provide product demonstrations, presales support, and support for partner engagements for a variety of technologies in our portfolio. The team member will serve as a trusted consultant and advisor to our customers and must have hands-on technical skills with knowledge of security ecosystems.

The main responsibilities are:

- Assist sales team through preparation and delivery of technical presentations and statements of work by matching specific client business requirements with effective technical solutions.
- Participate in consultations and/or product capability assessments with prospects.
- Create relationships with key decision makers and serve as external technical spokesperson.
- Develop and maintain a broad knowledge of the live assistance/customer experience industry to stay aware of trends, issues and competition.
- Explain findings and recommendations to technical and nontechnical audiences.

Qualifications

- Previous experience functioning as a Pre-Sales Engineer in the Federal market
- Passionate commitment to quality and technology
- Comprehensive understanding of all IP protocols
- Strong organizational skills and ability to work independently
- Ability to manage multiple competing priorities, and work effectively under the pressure of time constraints in a fast-paced, collaborative environment
- Solid Understanding of Data Center technologies including Storage, Compute and Networking
- A solid understanding of TCP/IP protocols and routing
- Excellent written and verbal communication skills
- Cisco Certified Internet Expert (CCIE)
- Ability to travel
- Security Clearance Preferred

Technical Experiences Required

- Solid understanding of architecture design principles.
- Bachelor's degree, or equivalent, in related discipline. Computer Science or Engineering degree preferred

Salary and compensation commensurate with experience. Benefits include health club membership, health insurance, dental, vision, short and long term disability, life insurance and 401k.